

To Whom,

Since 1983, Contract Design Corporation has manufactured plastic molded parts for our medical device company. In 1981 our company, Sarns, Inc. was purchased by 3M Corp. and we remained 3M until in 1999 our medical device division was purchased by Terumo Corporation of Tokyo, Japan. Contract Design originally became a supplier to us of molded plastic medical device components by solving a very difficult, until then, impossible-to-mold catheter tip. I had previously gone to two other world-class molders and had spent significant money and many months of valuable time attempting to have a mold designed and built that could run this highly unusual, very complicated PVC part. Rudy Tschida of Contract Design quickly created a unique mold design that produced extremely high quality tips. This part and product, partly due to the high quality of the part, is still in production today. This was the first of many very difficult parts we contracted with him to produce for us. As previous molders would fail to produce parts of acceptable quality, we gradually increased our business with Contract Design for several of our product lines including catheter tips of many designs and materials, plastic brackets, molded tubing segments, centrifugal blood pump seals, etc.

Throughout the 19 years of business with Contract Design, we have never seen any other supplier consistently produce this extremely high quality and meet all delivery dates that Rudy has. The entire medical device industry recognizes Contract Design to be the unquestioned leader in the medical device molded part business.

Contract Design continues to be the industry leader as a result of the world-class business leadership skills and dedication of Rudy Tschida. He has grown Contract Design through always setting an example of excellence through business ethics, personal ethics, honesty and persistence. We have never found a technical challenge that Contract Design was unable to solve.

I hope this letter contributes to your business objectives and if you have a desire to discuss any of the details of the letter, please feel free to call me anytime.

Sincerely,
Erin Jessica Lindsay
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